

# FACT SHEET

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# RUAN

## Our Mission

Ruan's mission is to employ the best team in the industry to move our customers' business safely, efficiently, and on time, every time.

### Company Facts

- + Family-owned corporation
- + Headquartered in Des Moines, IA
- + Asset-based 3PL
- + GAAP revenue \$1 billion
- + Manage more than \$1.35 billion in annual transportation spend
- + Own or operate 4,000 power units and 10,000 trailers
- + Relationships with thousands of shippers and pre-screened partner carriers
- + On-site managers to direct fleets and drivers
- + 24/7 customer care from one full-service 3PL

### Flexible Integrated Supply Chain Solutions

Ruan's Integrated Supply Chain Solutions combine the flexibility of non-asset and asset-based capabilities with optimal technology and superior service. We partner with you to evaluate, optimize, and deliver a one-source, customized supply chain solution focused on continuous improvement, cost reduction initiatives, and overall supply chain efficiency.

### Managed Transportation

- + Capacity management and sourcing
- + Supply chain network optimization
- + Transactional brokerage
- + Invoice audit and freight payment
- + Real-time shipment visibility

### Dedicated Contract Transportation

- + True dedicated transportation, not simply capacity
- + Drivers, equipment, and execution team are assigned to each client, creating lower turnover, more effective training, and improved security and product safety
- + Expertise with various equipment types, industries, and specialized commodities

### Value-Added Warehousing

- + Scalable and agile value-added warehousing
- + Engineered facility design
- + Site selection
- + Labor management
- + Inventory management

# FOUNDED IN 1932

## Megasafe

Ruan Safety Program



6,000 team members



more than  
300 operations nationwide



INTEGRATED SUPPLY CHAIN SOLUTIONS >> MANAGED TRANSPORTATION + DEDICATED CONTRACT TRANSPORTATION + VALUE-ADDED WAREHOUSING

Contact Ruan's supply chain experts at [solutions@ruan.com](mailto:solutions@ruan.com) to explore your options.

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Ruan's Integrated Supply Chain Solutions are driven by people, transformed by process, and enhanced by platform, allowing you to focus on your core competencies. Ruan has expertise in providing supply chain solutions to every industry. And everyone at Ruan is dedicated to your business and to your cargo.

## Driven by People

Ruan assigns dedicated resources to support each client including an account manager and execution team who are responsible for:

- + Managing daily business processes
- + Controlling operational expectations
- + Partnership development and collaboration
- + Scheduling, tendering, and monitoring shipments
- + Key performance indicators and business reviews

Ruan's expert teams provide seamless operational start-up and TMS/WMS implementation. Our driver retention rate is four times the national average. Customers have one point of contact and one consolidated bill for all services, and our safety professionals monitor compliance and regulations daily.

## Transformed by Process

Ruan's business intelligence team provides ongoing analysis that identifies opportunities for continuous improvement and cost savings. We conduct annual customer satisfaction surveys to assess our performance and define accountability. Ruan's carrier development program includes stringent qualification standards and safety monitoring.

## Sample of Industries We Serve



- + Grocery
- + Food Processing
- + Manufacturing
- + Chemicals
- + Retail
- + Beverage
- + Metals
- + Agricultural
- + Industrial Gases
- + Food Grade
- + Building Materials
- + Hazmat
- + Consumer Packaged Goods
- + Mining
- + Medical Supplies

## Enhanced by Platform

Ruan offers our clients an integrated, proprietary supply chain platform with best-of-breed logistics tools. Our functionality allows us to seamlessly manage multiple supply chain processes including:

- + Order management
- + Optimization and planning
- + Resource assignment/dispatch
- + Execution and communications
- + Freight audit and pay
- + Reporting and analysis
- + Real-time tracking
- + Dock scheduling
- + Yard management
- + Warehouse management
- + Driver mobility

EXPERIENCE > COST

SAFETY

PARTNERSHIP

ACCOUNTABILITY





INNOVATION

TECHNOLOGY

PROCESS

THE VALUE WE PROVIDE IS INVALUABLE.

**RUAN**

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